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CENTRAL PENNSYLVANIA CHAPTER CONSTRUCTION SPECIFICATIONS INSTITUTE

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OCTOBER TOUR/PROGRAM

Please join us for an exciting tour of the
New Public Media Center for WITF-TV

Located on Lindle Road just east of the Holiday Inn, this new facility offers over 90,000 SF of offices, communication and media centers and studios, all with state-of-the-art technology designed to assist this local public broadcasting icon in fulfilling its mission well into the 21st century. We will be hosted by WITF Director of Facilities, David Brandt, and the tour will be conducted by representatives of the project's general contractor, High Construction.

TUESDAY, OCTOBER 10, 2006

3:30 PM to 4:30 PM

Attitude Adjustment: 5:00 PM at the Wyndham

Dinner: 6:00 PM at the Wyndham

Dinner Cost: \$25.00

Attitude Adjustment Bar Compliments of
Modernfold of Central PA

Reservations must be made by **FRIDAY, NOON, October 6, 2006** to Maria Weber by e-mail at maria_weber@mcgraw-hill.com.

All material **MUST** be in editor's hands no later than **October 16, 2006** for publication in the November 2006 issue of *Choice*. Send to: Jeffery Lynch, 1475 Clover Road, Camp Hill, PA 17011, e-mail address: jl@murrayassoc.com.

The Construction Specifications Institute is a nation-wide nonprofit technical organization dedicated to the advancement of construction technology through communications, education, research and service. Founded in 1948, CSI provides a forum for architects, engineers, specification writers, contractors, suppliers and others in the industry.

Anyone who is concerned with construction specifications in any manner is invited to apply for membership. Contact Jake Burkholder, Ph: 717-564-6860.

The Central Pennsylvania Chapter Meets the Second Tuesday, Monthly except NO Meetings are held in July or August.

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Chapter Website: <http://www.csicentralpennsylvania.org>

President's Message



Our September program focused on contractors and subcontractors new rights under House Bill 1637 relating to the Mechanics Lien Law. I would like to thank Dean Piermattei, Attorney at Law, of Rhoads and Sinon, for an informative program. Dean cut through all of the legalese and explained to the attendees how the mechanics lien law really works. Look out "tightwad" building owners who don't pay!

Early registration is now open for Certification testing, please go to www.csinet.org for details and test sites. Save some money before Christmas comes! Our certification director, Paul Brunski, will be conducting review classes again this year at HACC.

Our program director, Bill Brightbill tells me that this month's meeting will be a tour, with a buffet dinner afterward. As I remember from the other tours our group has taken, this venue is a great way to introduce new people to CSI. Bring a guest or coworker along on October 10th, and be sure to introduce them to me.

Jeff Turicik
President

PROFESSIONAL ORGANIZATION CHARTERS LOCAL CHAPTER

The **Society for Marketing Professional Services (SMPS)**, has chartered a central Pennsylvania chapter of the national organization. Newly elected officers of the chapter are Perry Heath of R.S. Mowery & Sons Inc. in Silver Spring Twp., president; Terri DiBacco of J. Michael Brill & Associates Inc. in Mechanicsburg, president-elect; Dana White of McMahon Associates Inc. in Mechanicsburg, secretary; and Jennifer Dormer of Buchart Horn/BASCO Architects in York, treasurer. Directors are Casey Waller of Benatec Associates in New Cumberland and Jeffery Lynch of Murray Associates Architects in Harrisburg.

The society has a membership of 5,300 marketing and business-development professionals from architectural, engineering, planning, interior design, construction and specialty consulting firms throughout the U.S. and Canada.



SEPTEMBER 2006 BOARD MEETING MINUTES

The Board of Directors of the Central Pennsylvania Chapter of the Construction Specifications Institute met in the Radisson Hotel in Camp Hill, PA on September 12, 2006. President Turicik called the meeting to order at 5:05 p.m. Board members and committee chairs present were: Turicik, Groff, Brightbill, Atwood, Beauduy, S. Myers, J. Myers, Cluck, Kingsboro, Burkholder, and Brunski

President's Remarks: President Turicik noted that a quorum was not present at the August meeting and again to start this meeting.

President Turicik distributed the minutes for July and August since *Choice* is not published in either month; but due to the lack of a quorum, no action was taken to approve the minutes.

BOARD MEMBERS' REPORTS

President-Elect, Vice President, Secretary and Past President/Advisor: No reports.

Treasurer: The Treasurer's Report was reviewed and minor corrections to reconcile the balance sheet and the financial status report were noted and formulas in the spreadsheet will be made. The Treasurer's Report was subsequently filed for audit. Royalties from the new website were received. The tax return for the current fiscal year was prepared for signature by the President. The annual audit was completed in August.

Directors: No reports.

Editor: Although the Editor was absent, it was reported that the October 2006 edition of *Choice* may be able to be posted on the new web site at www.cpc-csi.org. All Board Members were requested to submit short biographies to be posted in *Choice*.

COMMITTEE REPORTS

Academic Affairs and Archives: No reports.

Advertising: Payment from five advertisers is outstanding.

Awards: Regional Award nominations have been submitted.

Bylaws and Budget/Finance: No reports.

Certification: The certification review course presented by Chapter volunteer instructors will again be held at the Harrisburg Area Community College (HACC). The certification testing will not be at HACC

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as in the past, but due to changes mandated by the Institute will be given at Sylvan Learning Centers.

Education, Electronics and Exhibit Show: No reports.

Hospitality: An effort to arrange for a buffet at the October dinner-tour will be made. When the next meal contract with the Radisson Hotel is negotiated, a request for a buffet format in lieu of sit down meals will be tendered to promote more member interaction at meetings.

Membership: It was reported that the Chapter currently has 143 members.

Planning: No report.

Publicity: This committee has neither chairman nor members at this time, and nominations for filling the vacancies would be welcome.

Program: The Program for September's meeting was "The Pennsylvania Mechanics Lien Law: Then and Now". A dinner-tour is being planned for next month.

Roster: An electronic file and hard copy of the roster have been received from Institute.

Technical: No report.

OLD BUSINESS

Foundation: It was noted that \$500 has been invested in the CSI Foundation, which is a scholarship fund used to set up a local designated scholarship account.

Dinner meeting venue: Paying for dinners monthly versus paying ahead via nominal increases in dues cannot be implemented until the next fiscal year at the earliest, so action was deferred until March or April.

Region Awards Program: Four Regional Award nominations have been submitted.

National Convention: No action taken.

NEW BUSINESS

No new business was discussed.

Respectfully submitted,
John H. Groff, PE, CSI, CCS
Recording Secretary

CSI CERTIFICATION UPDATE

Congratulations to the following people who successfully passed a CSI certification exam, given on March 25, 2006. The exam results were made available in July.

CCCA

- Mr. Leon R. Hartman RA, CSI, CCS, CCCA, AIA
NuTec Design Associates, Architects

CDT

- Mr. John G. Braas, BS, CSI, CDT
Armstrong World Industries
- Mr. Todd W. Swan, CSI, CDT
Newcomer Associates
- Mr. Grant D. Walk, CSI, CDT
Hayes Large Architects

Congratulations to everyone for a job well done. Achieving certification is not an easy task. The CDT exam consists of 100 multiple choice questions to be answered in a two hour period. The other three exams (CCS, CCCA, CCPR) are 200 multiple choice questions to be answered in a four hour period.

Anyone contemplating taking an exam should consider signing up for it before the December deadline. This can be done on line at www.csi-net.org. The chapter will continue the annual CDT study program at Harrisburg Area Community College starting in January and running for 10 weeks. More information will be published in upcoming newsletters.

The exam will be given Saturday 31 March 2007, and be based on the new Project Resource Manual (PRM) - CSI Manual of Practice. You can purchase a copy for \$200 by contacting me, or purchase it directly from CSI or McGraw Hill.

Now is the time to act if you have been contemplating getting certified. Certification can be the door to a whole new career.

Paul Brunski, AIA, CSI, CCS
Chapter Certification Chairman
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717-263-8464

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ASA OF CENTRAL PA REGIONAL CONSTRUCTION SUMMIT

October 18, 2006
at the Holiday Inn-Hershey in Grantville
(Exit 80, I-81)

Co-Sponsors:
Gilbane Building Co. & Stambaugh-Ness, PC

Cost: \$125 for ASA Members;
\$160 for Non-ASA Members
[Includes all sessions, continental breakfast,
morning & afternoon breaks, buffet lunch and
participant reference manual]

7:30 AM - Registration
8:00 - 4:30 PM - Seminar

Deadline to Register: October 9, 2006

Register by calling:
717-541-8614 or online at www.asacentralpa.com

TWO TRAINING TRACKS AVAILABLE:

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What Makes A Good Contractor - M. Scott Hursh
Personal Financial Planning - Donald Yost, Presenter
Killer Contract Clauses - Henry J. Costa, Jr., Esq.
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"Improving Construction Productivity"

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AIA CENTRAL PA CALENDAR

October

9 Office Closed - Columbus Day
17 Board Meeting
20 Design Awards Banquet (location TBD)

November

8 Quarterly Dinner Meeting (location TBD)
14-15 AIA Pennsylvania Leadership
Conference & PA Board Meeting
17 Design Awards Gala - ABC, Harrisburg
23-24 Office Closed - Thanksgiving Holidays

December

2 Board Meeting
25-26 Office Closed - Christmas Holidays

For additional information, contact Amy Greene
at (717) 948-5224, or agreene@buyphillips.com

ASA OF CENTRAL PA CALENDAR

October

18 Regional Educational Summit -
See Announcement this page

November

14 Mechanics Lien &
The New H.B. 1637 Law

December

14 Holiday Social

January

9 Time Management for Construction

For additional information about these
programs, contact the ASACP Chapter Office at
717-541-8614 or visit www.asacentralpa.com.



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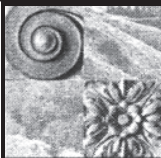
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CSI Webinar Program

CSI's Webinar program is designed exclusively for busy professionals like you. These 90-minute interactive telephone/internet seminars provide you with the opportunity to learn more about industry issues without having to leave your office.

- You will be able to see materials and hear an instructor and ask questions in real time.
- Earn Credit: Most sessions qualify for .15 Continuing Education Units (CEUs) and 1.5 Learning Unit (LU) Hours.
- Cost PER SITE*: \$170 CSI members / \$270 non-members

Because participants are charged per site/telephone connection—not per person—a group can split the cost of a session registration! CSI members are encouraged to share a session (and the CSI member discount) with co-workers, other members, and guests from other firms. Invite your colleagues to join you for this seminar at no additional charge.

REGISTER NOW!

Space is limited for sites and individuals registering and is on a first-come-first-serve basis. Register now to ensure your space. All Registrations must be received two (2) business days prior to the Webinar. Telephone dial-in and web log-in instructions will be forwarded to you 48 hours before event day. Among the upcoming webinars are the following:

LEED IN SPECIFICATIONS

October 17, 2006 – 2:00 pm - 3:30 pm (ET)

Speaker: Ross G. Spiegel, FCSI, CCS, CCCA, AIA, LEED-AP, Fletcher-Thompson, Inc.

In this session attendees will learn how specification writers can play an important role in qualifying a project for LEED certification. The session will also cover the role played by specifications during the bidding and construction phases of the project in ensuring that LEED requirements are met. The presentation will include practical examples of specifications and sample projects.

- Learn how to write specifications that incorporate LEED requirements.
- Understand how to incorporate LEED requirements into bidding and contract documents.

EFFECTIVE COMMUNICATION

November 7, 2006 – 2:00 pm - 3:30 pm (ET)

Speaker: Edith Washington, FCSI, CCS, The Stubblefield Group, Inc.

Excellent communication skills are in demand, and there's always room for improvement. In business we are constantly communicating to inform and to persuade. If our “talk” doesn't effectively convey the message, we may miss opportunities, generate unneeded conflict, or create a poor impression. Your speaking ability can improve your bottom line and enhance career opportunities.

Topics covered in this workshop include: audience assessment, creating a storyboard, fearless communication, getting rid of the “snow”, using humor, avoiding offense, it's “how” as much as “what”, custom tailoring scope and timing, tricks of the trade (physical and mental), and making technical information fun and interesting. Please join us for an informative and entertaining presentation designed to make you a more effective communicator in your professional interactions.

- Understanding different styles of communicating and behaving
- Learn to identify and overcome obstacles in communicating
- Recognizing audience needs and interests
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