



Knowledge for
Creating and Sustaining
the Built Environment

CHOICE

CENTRAL PENNSYLVANIA CHAPTER
CONSTRUCTION SPECIFICATIONS INSTITUTE

Volume 44, No. 6

February 2008

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Chris Atwood	President
John Cannon	President-Elect
Don Scruggs	Vice President
Jake Burkholder	Secretary
John Groff	Recording Secretary
William Brightbill, FCSI	Treasurer

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Jim Kingsborough 1 year
Richard Dropik 1 year
Dave Shaw 2 years
Maria Weber 2 years
Stu Cluck 2 years

ADVISOR EDITOR

Jeff Turicik	Paul Brunski
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INSTITUTE DIRECTORS

Henry Zirkle	804-794-0547
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Panel Discussion DESIGN PROFESSIONAL AND PRODUCT REP RELATIONSHIPS: HOW TO MAXIMIZE YOURS

Tuesday, February 12, 2008

Are your relationships one way paths or do both parties benefit equally? What are the expectations on both sides of this relationship? Gain a perspective of how both professions visualize one another. With the rapid pace at which project development is now occurring there is a tendency for us to tune out what we think is unproductive "noise" and only concentrate on the need to achieve our goal. Consideration of the other party's expectations can often benefit us in this quest.

Come hear a panel discussion with member representatives from both the professional and industry community. They will each describe their expectations and through a moderator explore ways in which current practices can be changed or altered to better meet those expectations. It should prove to be an interesting evening.

Spouses and guests are welcome to attend.

RADISSON HOTEL
Camp Hill, PA

Board Meeting - 5:00 p.m.

All members are welcome to attend the Board Meeting

Attitude Adjustment - 6:00 p.m.

Dinner & Program - 6:30 p.m.

Cost - \$22.00 per person; Students \$11.00
(\$25.00 for reservations after 2-8-08)

See **FROM THE CHEF'S TABLE**
for Menu and Reservation details.

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All material MUST be in the editor's hands no later than February 20, 2008 for publication in the March 2008 issue of "Choice".

Send to:
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30 West King Street
Chambersburg, PA, 17201
or email to:
pbrunski@noelkerhull.com

The Construction Specifications Institute is a nation-wide nonprofit technical organization dedicated to the advancement of construction technology through communications, education, research and service. Founded in 1948, CSI provides a forum for architects, engineers, specification writers, contractors, suppliers and others in the industry.

Anyone who is concerned with construction specifications in any manner is invited to apply for membership.
Contact:
Jeffrey Turicik
Ph: 717-763-6818 or email
JeffTuricik@ykk-api.com.

The Central Pennsylvania Chapter meets the second Tuesday monthly except NO meetings are held in July or August.

CHAPTER ADDRESS

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They Support "Choice"**

www.cpc-csi.org



Christopher R. Atwood
CSI, AIA
President

“In February, we are making a big effort to have guests in attendance who might consider joining CSI.”

President's Message

Would you be more likely to attend our meetings if you didn't have to pay each time for dinner? Well, you're going to have the opportunity to try it out, starting September 2008. After several years of discussion, the Chapter Board took action at its January meeting to significantly increase our chapter dues with the goal of eliminating the dinner cost that we charge chapter members at our regular monthly meetings. The main idea in doing this is to make attending the monthly meetings more attractive to a greater number of our members. Central Pennsylvania Chapter dues, currently \$35 per year for professional and industry members, and our \$22 regular monthly dinner charge are amongst the lowest in the nation. For professional and industry members, the authorized increase is \$65, making chapter dues \$100 per year effective July 2008. Smaller but similar increases were authorized for the intermediate and student classifications, and no increase for the retiree classification. With no loss of members from our current level, this should generate about \$7,000 a year for din-

ners. We have nine regular dinner meetings a year with an approximate average of 25 member and guest attendees per month. Thus, the total annual cost at the Radisson's current rate of \$20 per meal runs us about \$4,500. Assuming a small decrease in our revenue, a small increase in per meal cost, a few more people showing up per month, and we might break even for the year. A few other chapters (Philadelphia, DC Metro, Northern Virginia) in our Middle Atlantic Region have for several years successfully included their members' dinner costs in the chapter dues, but they also have considerably more members than we. Some of the details need to be worked out yet, but come the next fiscal year, we will need to keep a close eye on our dinner revenues and expenses, and hopefully see more of you at our meetings.

Bob Unger and Jim Barbush of the Pennsylvania State System of Higher Education (PSSHE) presented a terrific program at the January dinner meeting, explaining the PSSHE process of procuring design and con-

struction services, how projects are funded and implemented, and efforts to streamline their standard contract documents.

The Nominating Committee has met and will be presenting at the February meeting a slate of nominees for the open chapter officer and director positions for Fiscal Year 2009, after which additional nominations may be made by any chapter member up until the April meeting in accordance with the by-laws. Voting will occur at the April meeting.

In February, we are making a big effort to have guests in attendance who might consider joining CSI. The program for the evening, which will feature a panel discussion on the practical expectations in the relationships between our industry and professional members, should illustrate one of the best values of belonging to CSI – that of fostering beneficial communication between members who are in different roles in the construction industry.

Our annual Exhibitor's Show will be on March 19, and I strongly encourage everyone

Continued on page 6

From the Chef's Table

Menu

Choice of
Beef Tips & Noodles or
Flounder Almandine,
Broccoli Cheese Bisque,
Chef's Side Dishes and
Chef's Choice of Dessert

Low Fat or Special Dietary
menus are available
upon request.

Attendees should make an entrée selection when reservations are placed.

(Please note that the first entrée listed will be the default selection if no choice is made.)

In addition, we will try to accommodate special requests such as vegetarian, low fat or low sodium selections. A fresh fruit plate, instead of the Chef's Dessert Selection, is always available by request. Special request menu reservations should be made no later than the Friday prior to the Tuesday meeting.

Please feel free to forward either your comments regarding your meal, or any suggestions that you feel could improve the CPC-CSI dinner, to: loganmyers@hotmail.com.

Reservations

to Logan Myers by
calling (570) 850-6330 or e-mail
at loganmyers@hotmail.com
or use our on-line registration
form at www.cpc-csi.org

**YOU MUST MAKE
RESERVATIONS OR
CANCEL STANDING
RESERVATIONS BY
NOON, FRIDAY, FEB. 8, 2008.**

**ALL NO-SHOWS
WILL BE BILLED.**

*Logan Myers
Hospitality Chair*

Minutes of Board of Directors Meeting

DATE: January 8, 2008

TIME: 5:00 p.m.

LOCATION: Radisson Hotel

The Board of Directors of the Central Pennsylvania Chapter of the Construction Specifications Institute met in the Radisson Hotel in Camp Hill, PA on January 8, 2008. President Atwood called the meeting to order at 5:15 p.m. Board members and committee chairs present were: Groff, Atwood, Brightbill, Brunski, Burkholder, Cannon, Cluck, Forsberg, Herre, Kingsborough, J. Myers, L. Myers, S. Myers, Saylor, Scruggs, J. Snyder, Shaw, Turick, and Weber. Beauduy arrived late.

Opening Comments:

1. President Atwood did not have any opening comments.

Approval of Minutes:

2. The December minutes were approved, with correction, after a motion to do so was moved by Herre and seconded by Brightbill. The title of Walter T. Marlowe was corrected to "Executive Director/CEO".

Treasurer's Report:

3. Treasurer Brightbill presented the Treasurer's report, which was filed for audit.

4. Officer's Reports

5. **President Elect** No report.

6. **Vice President** No report.

7. **Corresponding Secretary** Secretary Burkholder noted that Ken Nagie of the Pittsburgh Chapter had died. It was decided to send our sympathies to his wife.

8. **Past President/Advisor** No report.

9. **Editor's Report** Editor Brunski stated that his deadline for information to be reported in Choice was January 14.

Committee Reports

10. **Budget/Finance** Chairman Beauduy presented a recommendation that the Chapter

dues be increased in order to cover meals at Chapter dinner meetings as many other Chapters currently do. A discussion of the pros and cons ensued, including the anticipation that additional members will attend the monthly meetings and that increased dues may decide members not to rejoin. After this discussion, a motion to increase dues before the Institute's end of the month deadline was moved and seconded and passed unanimously. Professional/Industry member dues will increase from \$35 to \$100, Intermediate member dues will increase from \$10 to \$75, Student dues will increase to \$50, and Emeritus member dues will remain at \$0. Reservations will continue to be required, and the meals will not begin to be covered until September.

11. **Electronics** No report.

12. **Awards** Chair Snyder indicated that nominations for Chapter Awards are due to him by April 30, 2008.

13. **Bylaws** Chair S. Myers indicated that work on the By-law revisions is continuing.

14. **Program** The February meeting will be a forum of Professional and Industry members to discuss an issue of interest. A future meeting will include a tour of the new Dickinson Science Center.

15. **Technical** No report.

16. **Education** Co-Chairman Scruggs stated that the Committee has at least 2 seminars scheduled for the Exhibitor's Show. Co-Chairman Forsberg indicated that the evening's program has been registered for credit.

17. **Exhibit/Show** Chairman Saylor indicated that 18 booths have been sold so far. He indicated he wants to produce a brochure in the near future.

18. **Hospitality** 29 people had reservations for the evening's dinner meeting.

19. **Membership** No report.

20. **Publicity** No report.

21. **Roster** Chairman Atwood reported that he was unable to download the latest rosters from the online Chapter Reports.

22. **Planning** No report.

23. **Academic Affairs** No report.

24. **Certification** Chair Brunski reported that at least 13 students had signed up for the Chapter's Certification Review Course being held at Harrisburg Area Community College so far. The classes started on January 9, 2008.

25. **Advertising** No report.

26. **Archives** No report.

27. **Directors** No report.

Old Business

7.01 **Reimbursement Policy** Bill Brightbill has produced a draft policy for review by the Chapter Board of Directors.

9.01 **Table Top Presentations** Discussion of this issue was deferred to a future meeting.

10.01 **Scanning Archives** No report.

10.02 **LOS** No report.

10.02 **Institute National Convention** No report.

New Business

1.01 **Meal Coverage** See the discussion and approved motion under the Budget/Finance report. A future discussion and motion will address the details of this issue.

*Respectively submitted,
John H. Groff, PE, CSI, CCS
Recording Secretary*



John H. Groff,
PE, CSI, CCS
Recording Secretary



Jeff Snyder
Awards Committee
Chair

“The Awards Committee would appreciate receiving the nominations no later than April 30th.”

Chapter Awards and Criteria

Chapter awards are presented at Chapter Awards meeting on June 10th. The Awards Committee would like to receive nominations from the members for these awards. Please take the time to go through the following list, select one or more of your fellow members or organizations for a much-deserved award. The Awards Committee would appreciate receiving the nominations no later than April 30th.

CHAPTER CERTIFICATE OF APPRECIATION: Awarded to an individual who has rendered distinguished service to the Chapter in advancing the objectives of the Institute or the Chapter.

CHAPTER ORGANIZATIONAL CERTIFICATE OF APPRECIATION: Awarded to a firm or organization for distinguished accomplishments which promote the objectives of the Institute or the Chapter.

CHAPTER COOPERATION AWARD: Awarded to a trade organization, traded union, contractor association, or professional association for exceptional liaison work with the Chapter.

CHAPTER PRESIDENT'S CERTIFICATE: Awarded by the Chapter President, at the discretion of the President, for exceptional work performed on behalf of the Chapter.

CHAPTER SPECIAL PROFICIENCY AWARD: Awarded to a professional member attaining special proficiency and outstanding stature as a practicing specification writer.

CHAPTER CITATION: Awarded to an individual firm or organization for some outstanding accomplishment in specification writing.

CHAPTER EDUCATION AWARD: Awarded to an individual or organization that has made significant educational contribution in areas related to the purpose of the Institute or a significant contribution to the educational programs of the Chapter or the Institute.

CHAPTER TECHNICAL AWARD: Awarded to an individual, firm, or organization that has made a significant contribution to the technical program of the Chapter or the Institute.

SPECIAL AWARDS: The Chapter President and the Board of the Chapter, at their sole discretion, may present any special awards as may promote the purpose of the Institute or the Chapter.

CHAPTER CRAFTSMANSHIP AWARD: Awarded to an individual for superior craftsmanship, with the purpose of recognizing such outstanding craftsmanship in the construction industry within the Chapter's area.

THE ROLF G. LODDENGGAARD AWARD: Awarded to those members with 20 years of membership in CSI who continue to be active contributors to the Chapter and who best exemplify those ideals promoted and propagated by the late Rolf G. Loddengaard, FCSI, CCS.

SPECIAL SPOUSE'S AWARD: Awarded to those members spouses who through their patience, understanding and devotion to their spouse, have contributed both to their spouses performance in behalf of the Chapter and to the principles of the Institute.

ACADEMIC AFFAIRS CERTIFICATE OF APPRECIATION: Awarded to an individual, firm, or organization for

advancing the objectives of the chapter and the student affiliate.

This award shall have no limit on the number to be presented each year and may be awarded to either a CSI member, firm, Trade association, organization or others who have shown a commitment to advancing the objectives of the Chapter and / or the student affiliate.

LEROY S. KIMMONS AWARD: Awarded to a CSI member for distinguished service and exceptional support toward the student affiliate. Through his/her outstanding commitment, this recipient's effort has set forth a high standard in advancing the objectives of the student affiliate.

One award may be given each year to a CSI member who has shown a commitment in advancing the objectives of the student affiliate.

Please send your nominations for the above awards as soon as possible to Jeff@wagmanmetal.com. The deadline is April 30th.

*Jeff Snyder
Awards Committee Chair*

AIA & AGC Differ on 2007 Contract Documents

Shortly AIA will officially release the 2007 Update to AIA Contract Documents. AIA prepared the 2007 Update, which consists primarily of agreements in the popular A201 family of documents, with input from owners, contractors, attorneys, architects and engineers. The 2007 Update includes nearly 40 contract documents, including new owner/architect agreements.

In the past, AIA has sought and received the Associated General Contractors' endorsement of A201, General Conditions of the Contract for Construction. This year, however, the AGC board of directors voted not to endorse A201-2007. AIA indicates that there has not been any reason provided from AGC and feels that the reason is due to the fact that AGC has launched its own new documents, called ConsensusDocs, on September 28, 2007 and that these documents have been intentionally positioned to compete directly with AIA Contract Documents.

AIA bases this assumption from a quote (ENR March 07) by the AGC's spokesperson, J. William Ernstrom, Esq., "The AIA 201 documents are going to come very soon as a second choice to the consensus documents". However according to Brian Perlberg, AGC Senior Council for Contracts and Construction Law, the process was not collaborative, interactive and was not a negotiation and that some of the reasons A201 fails is as follows:

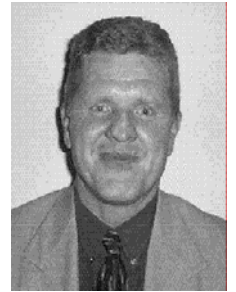
- Provides the Architect with excessive authority without corresponding liability exposure.
- Contractors would have increased liabilities and responsibilities.
- New restrictions for Contractors to receive Owner financial information.
- New dire consequences related to submitting an A/E approved submittal schedule.
- New technical deadline for challenging initial decisions.
- New liability exposure when a Contractor operates under

Owner-mandated means and methods.

- New possible liability exposure for discovering unknown site conditions regarding wetlands.
- Increased liability exposure regarding hazardous materials.
- Architect's role as sole decision-maker and communicator on behalf of the Owner.
- Paragraph 4.2.4 requires a Contractor to only communicate to an Owner through an Architect, and not directly.

If AGC does not support the new A201 they will publish a list of recommended amendments to make the A201 fairer and balanced, the AGC logo will not appear on the A201 document and the ConsensusDocs 200 and EJCDC will remain as AGC-endorsed industry standard general terms and conditions documents.

*Respectively Submitted,
David A. Shaw, CSI
Technical Committee
Chairman*



David A. Shaw, CSI
Technical Committee
Chairman

"AGC has launched its own new documents, called ConsensusDocs, on September 28, 2007 and that these documents have been intentionally positioned to compete directly with AIA Contract Documents."

From the Editor



Paul Brunski
Editor

Attention Members

CPC CSI needs your current email address.

Please send an email to:

webmaster@cpc-csi.org



2007 Exhibitors' Show Facts

There were...
64 Exhibitor booths
4 Seminars
Over 589 Attendees

See you at the show on March 19, 2008!

Continued from page 2

President's Message

to attend, whether as an exhibitor or as one interested in seeing the latest building product developments, participating in an education session or two, or just networking. The internet cannot substitute for the one-on-one personal contact that a product show and seminars provide. Bring a guest or two, and help us make this a great day!

The proposed governance changes to the Institute bylaws were published and mailed out at the beginning of January, along with the nominees for various Institute officer and board positions. Ballots should be received soon and votes are due by March 7. Please look them over and cast your ballot as you see fit. There are two great candidates running from our Region for Institute Director, Mitch Miller of Allen-

town Chapter and Margaret Chewing of Tidewater Virginia Chapter. Both have seemingly boundless energy, remarkable communication skills, and lots of ideas for moving us forward. Unfortunately, we must pick just one.

Stay warm and see you at the February meeting.

*Christopher R. Atwood, CSI, AIA
President*

2008 EXHIBITORS' SHOW

of the

The Central Pennsylvania Chapter of the Construction Specifications Institute, Inc.

March 19, 2008

11:00 A.M. - 6:00 P.M.
at the Radisson, Camp Hill, PA

View exhibitor invitation and reservation form at www.cpc-csi.org

Thirty-Third Annual Exhibitors' Show 2008 Committee

Larry E. Saylor

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Calendar of Events

March 18, 2008

CSI Central Pa. Chapter - Board Meeting: 5:00-6:00 at Gannett Fleming Offices, Camp Hill, PA

March 19, 2008

CSI Central Pa. Chapter - 33rd Annual Exhibitors' Show: 11:00 a.m. - 6:00 p.m. at the Radisson, Camp Hill, PA

March 29 - April 5, 2008

CDT Exams

April 8, 2008

CSI Central Pa. Chapter - Dinner Meeting & Program: at the Radisson, Camp Hill, PA, 6:00-8:30 p.m. Specifying Case-work Materials and Finishes" presented by William Geyer of the Pennsylvania College of Technology and Architectural

Woodwork Institute. Meeting will also include voting for FY'08-09 Chapter Officers and Directors

April 18-19, 2008

CSI Middle Atlantic Region Leadership Orientation Seminars (LOS) Gettysburg, PA

May 13, 2008

CSI Central Pa. Chapter - Dinner Meeting & Program Tour Program & Dinner Meeting: Tour of the new Life Sciences Building & LEED Project by Zimmer Gunsul Frasca Architects, at Dickinson College, Carlisle, PA, followed by Social, Dinner and Board Meeting (location to be announced).

May 15-17, 2008

AIA 2008 National Convention & Design Exposition, Boston Con-

vention and Exhibition Center, Boston, MA. www.aia.org/ev_conv_aia_08

May ?, 2008

CSI Central Pa. Chapter - Golf Outing

June 3-7, 2008

52nd Annual CSI National Convention & Construct 2008 - The Art & Science of Building by Hanley Wood Exhibitions, Las Vegas Convention Center, Las Vegas, NV. For event information go to www.constructshow.com

June 10, 2008

CSI Central Pa. Chapter - Awards Banquet - Nominations to Awards Committee no later than April 30, 2008